

To: Wolfe, Laney
From: S=Knabb; G=Julie; I=H.; O=msmail; P=rjrt; A=rjrx400; C=us
Posted: 2/19/98 21:34
Opened: 2/20/98 16:47
Subject: FW: 188 Halsey Myrtle Co. Excep 2nd hal

Attached information reissued. Original response sent to 3 recipients reported as "not delivered".

-----Original Message-----

From: Knabb, Julie H.
Sent: Thursday, February 19, 1998 12:07 PM
To: 'Wolfe, Laney'; Fitzgerald, Don P.
Cc: 'Young, Mark'; 'McHugh, Michael'; 'Kuruc, Nick'
Subject: RE: 188 Halsey Myrtle Co. Excep 2nd half'98
Importance: High

Lanny,

Your request to remove the 120% volume penalty from 188 Halsey Myrtle Corporation's 2nd Half 1997 Wholesale Partners Program performance results has been approved and processed. The total payment amount has been adjusted to \$12,814.17 which can be reviewed on the (T35) Account Maintenance screen. Payment is scheduled for distribution on March 9, 1998.

Julie Knabb (ext. 7754)

-----Original Message-----

From: Wolfe, Laney
Sent: Friday, February 13, 1998 4:07 PM
To: Fitzgerald, Don P.
Cc: Young, Mark; McHugh, Michael; Kuruc, Nick; Knabb, Julie H.
Subject: 188 Halsey Myrtle Co. Excep 2nd half'98
Importance: High

Dear Don,

Account #109310 "188" Halsey Myrtle Corp. sold 1007 cartons of Doral promoted product in December, 1997 which put them over the 120%. They also sold a large quantity of extra full priced and savings product due to the \$4.00 per carton N.J. tax increase effective 1/1/98. I am grateful that RJR got a share of the extra product sold and do not think this account should be penalized by the December 120% rule for selling the extra RJR product.

I would appreciate your assistance in making an exception for this account per attached spread sheet.

Lanny << File: 188H2H98.XLS >>

CC: Kuruc, Nick, McHugh, Michael, Young, Mark

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